Agenda

1. Vision

2. Recap from In-Person Bidders' Workshop at the Summit

3. Strategies for Success

4. Phase I Key Topics

5. Questions and Answers

BROADBAND VISION:

Universal Access to broadband that is
- ❑ Affordable
- ❑ Reliable
- ❑ Scalable

HOW WE GET THERE:

- ❑ Collaboration and Partnerships
- ❑ Efficient use of funds
- ❑ Long-term Investments
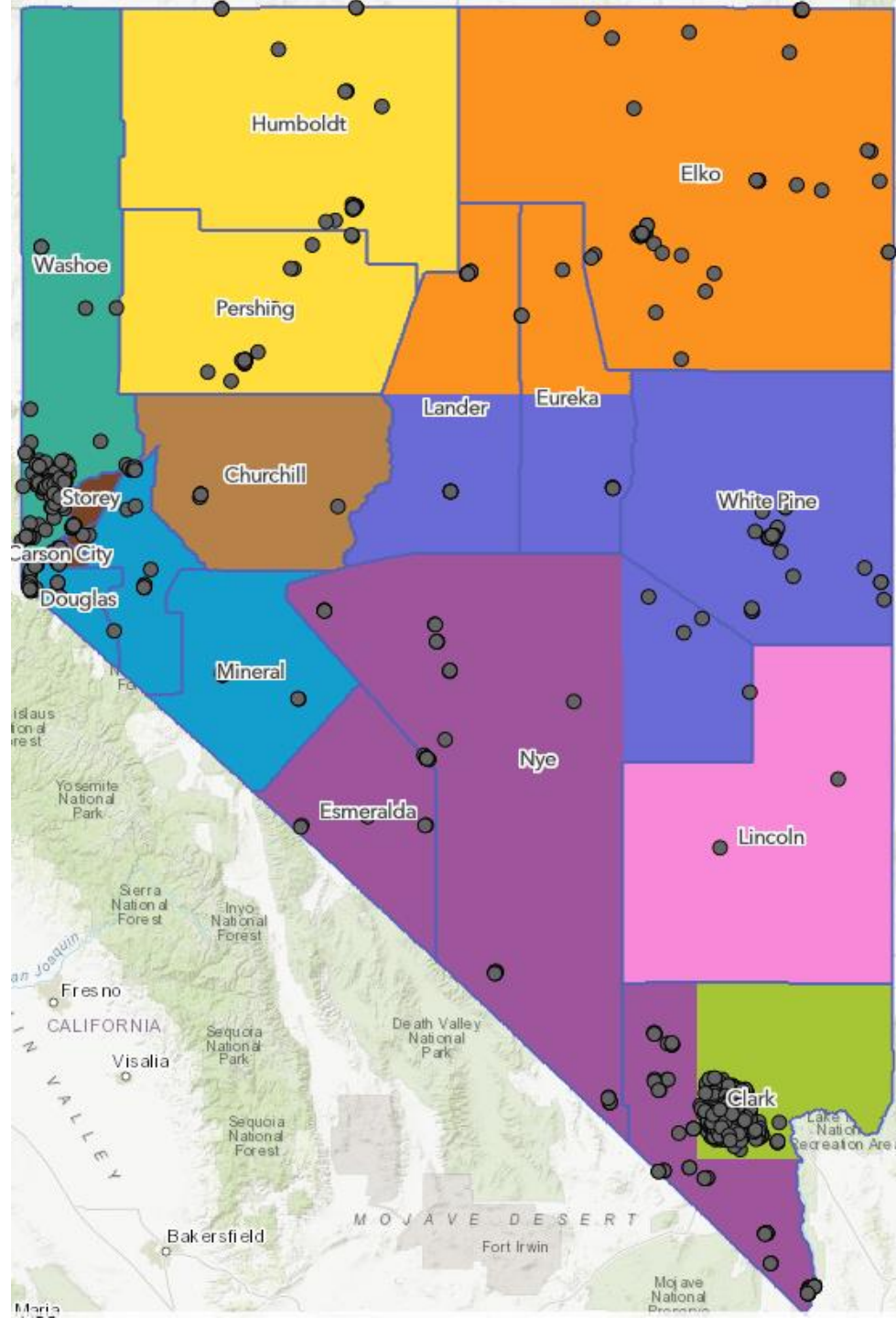
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PHASE I

State and Local Facilities and
Community Anchor Institutions

Map of State/Local Facility Locations

Strategies for Success

1. **Large Geographic Rural Regions**
   - Partnerships- One provider takes the lead
   - Monthly Recurring Pricing
   - Leveraging Excess Capacity

2. **Urban Regions**
   - Maximum Use of Existing Fiber
   - Monthly Recurring Pricing
   - Focus Last Mile Strategy on Areas Where Infrastructure Investments have Lagged According to the Broadband Data Fabric

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Strategies for Success

3. **Follow Bidding Instructions**
   - Leased Lit Point-to-Point and Leased Dark Fiber
   - Provide Detail
   - Formatting: clearly answer each question and number your responses

4. **Construction**
   - Not all locations will require construction
   - Due Diligence
     - Site Surveys
     - Rights-of-Way
     - Permits/Easements
     - Pricing

5. **Unserved Last-Mile Areas**
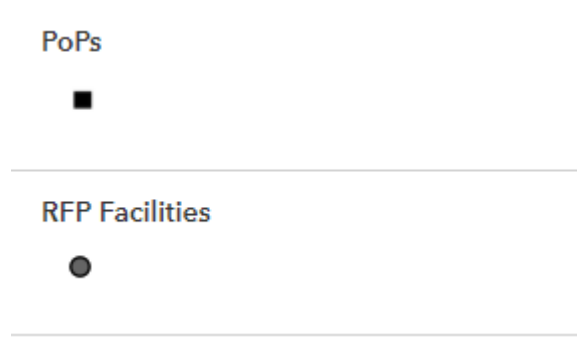   - A commitment to serve any unserved/underserved surrounding residential and business locations is key

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KEY TOPICS

1. **Where can I find the location of the State Interconnect Facilities or "Z Location"?**

A: An updated map has been published with the state interconnect facilities. A spreadsheet will be posted on the OSIT website next week.

Click Here to view Facilities Map

High Speed NV Initiative Phase I Regional RFPs

- Region 1
- Region 2

PoPs

■

RFP Facilities

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Key Topics

2. Clark County School District Update

Answer: OSIT will provide the following updates to the website on Monday of next week:

- An updated facility list
- An updated RFP
- Updated purchasing requirements, building entry and construction documents

Key Topics

3. How should a provider approach the last mile service portion of the requirements?

Answer: OSIT is looking for an overall strategy statement that outlines how a broadband service provider will leverage the one-time construction funding and monthly recurring funding gained from serving local and state government facilities and schools/libraries to eventually serve the unserved/underserved or underinvested areas of the surrounding community

- Does not have to be a fully engineered solution
- Should outline the type of last mile residential technology the provider intends to deploy and its timeline for deployment
- Should outline how the provider will work with the County Government and Broadband Action Team to pursue last mile funding

Key Topics

4. If there isn't an existing conduit entry into a building to be served, how should providers handle this?

Answer:

- Most facilities have existing conduit entry.

- For those that you believe do not have an existing entry, cost out this portion of the solution separately from the other construction costs in your bid. The State and Local governments will take this cost into consideration when evaluating the bids.

Key Topics

5. Will there be an opportunity to amend construction costs or monthly recurring costs after a bid is accepted by the State or Local government?

Answer:

- The State and Local governments plan to follow E-rate like guidance when evaluating bids.
- Thus, there will be no opportunity to amend bids to add additional construction or monthly recurring costs post-acceptance of a bid.
- If a company abandons a bid, the State will take this abandonment into consideration in future State grant opportunities. It will impact how the State especially evaluates that provider's ability to perform which is a significant evaluation criteria.

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KEY TOPICS

6. Is there an opportunity to extend the deadline date for the bids?

Answer: No. OSIT has provided 90 days to submit proposals and believes this is an adequate time period.

Key Topics

7. Has OSIT had any coordination meetings with NDOT, BLM, or NV Energy about this RFP?

Answer: Yes

- NDOT has been OSIT's planning partner and key NDOT personnel are aware of the volume of permitting request that may result from these regional RFPs

- OSIT has met with the BLM permitting team. The permitting process takes time. The main message that BLM has reinforced to OSIT is that permit applications must be accurate and complete

- NV Energy will host a webinar for interested providers regarding use of NV Energy Assets to meet the requirements of this RFP on October 14th. The link to this webinar is in each regional RFP

KEY TOPICS

8. How will decisions be made regarding winners?

Answer:

- OSIT will review the bids, organize them and then send them out to each state agency/school district or local government
  - Part of the OSIT review will be to confirm that the provider met the minimum requirements of the RFP
  - For example, did the provider bid every site in the region either directly or through a partner
  - Eligible bids will then be forwarded to the respective agency
- For the State, individual state agencies will make their decisions
- For Local Governments local governments will make their decisions
- For School Districts and Libraries using E-rate - the individual applicant will make the decisions

Key Topics

Draft | Pre-Decisional

9. Where will a recording of this bidder workshop be found?

Answer:

- A recording, along with these slides, will be posted next week on the OSIT website on the funding opportunities page.

KEY TOPICS

10. When and Where will the Draft IRU agreement be Located?

Answer:

- The Draft IRU agreement will be posted next week on the OSIT website on the funding opportunities page.

Key Topics

11. When and Where will the Questions and Answers be posted on the website?

Answer:

- An Initial FAQ will be posted on the OSIT website on the funding opportunities page next week.
- A second FAQ will be posted on the OSIT website on the funding opportunities page on or about November 1.

Key Topics

12. I've noticed there are some government facilities that are not listed in the RFP. What about those facilities?

Answer:

- OSIT surveyed State agencies and compiled a list of State facilities without fiber that met certain criteria. Winning providers are welcome to approach other government entities to ascertain their needs and willingness to subscribe.

KEY TOPICS

13. Do I have to bid to serve every facility in the region?

Answer:

- Yes. Every State, Local, School, and Library must be bid and must be served. Proposals that do not bid every facility will not be considered for funding. *Unless otherwise noted in Region 1 only.

Key Topics

14. Where can I ask future questions?

Answer: highspeednv@gov.nv.gov

Questions?

**All Questions-
highspeednv@gov.nv.gov**